



July 21, 2017

R. Gavin Leach
Vice President for Finance and Administration
Northern Michigan University
1401 Presque Isle Avenue
Marquette, MI 49855

Re: Agreement for Lobby Services

Dear Gavin:

Upon acceptance, this letter will confirm the retention of Michigan Legislative Consultants (MLC) on behalf of Northern Michigan University (NMU) for lobby services.

I will principally be involved in the matter for the time being and if necessary, other resources from the firm will be utilized.

Term

This agreement commences July 1, 2017 and concludes June 30, 2018. Either party may terminate this agreement with sixty (60) days written notice to the other party.

Services

The services under this agreement are for appropriations work for NMU. As the Lansing based, multi-client lobbyist for NMU, MLC will engage decision makers at all levels to secure a fair and appropriate share of the Higher Education State Appropriations bill for NMU.

Fees

MLC will provide the above-described services for \$4,436.46 per month. NMU will be invoiced at the beginning of each month for that month's work with the invoice due upon receipt.

Included in this fee are normal meal expenses on behalf of the client along with mailings, phone calls, and other normal office expenditures. Should travel to NMU be necessary all related expenses incurred by MLC will be invoiced separately. These expenses will be documented by MLC and submitted to NMU. Invoices for these expenses are also payable upon receipt.

If the terms are agreeable and this letter accurately sets forth our agreement please sign below and return a copy at your convenience.

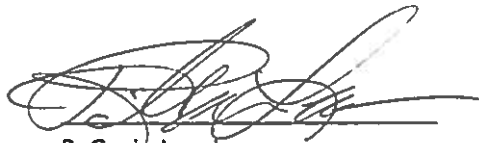
We look forward to continuing to work with you to advance the appropriation interests of NMU.

Sincerely,



Timothy R. Ward
President

I understand and agree with the retainer agreement set forth above.



R. Gavin Leach
On behalf of Northern Michigan University

8.2.2017
Date