

### Top 200 Michigan Lobbyists - 2008

Rank	Lobbyist Name or Organization	2008	2007	Change
1	Governmental Consultant Services, Inc.	1,456,324	1,446,002	1%
2	James H. Karoub Associates	1,001,441	991,045	1%
3	Kelley Cawthorne	856,229	437,121	96%
4	Muchmore Harrington Smalley & Assoc.	633,945	496,444	28%
5	Wiener Assoc.	604,497	542,282	11%
6	Public Affairs Associates Inc.	576,497	607,278	-5%
7	Reynolds American Inc.	470,832	227,240	107%
8	Blue Cross & Blue Shield of MI	434,045	412,004	5%
9	MI Health & Hospital Assoc.	432,378	458,877	-6%
10	Michigan Education Association	408,315	626,536	-35%
11	AARP	390,481	279,427	40%
12	Consumers Energy Co.	389,131	301,283	29%
13	DTE Energy Company	327,520	224,303	46%
14	Natl Federation of Independent Business	324,295	320,162	1%
15	Fraser Consulting LLC	260,879	293,537	-11%
16	Capitol Affairs LLC	257,273	151,543	70%
17	Cusmano Kandler & Reed Inc.	256,562	241,115	6%
18	Michigan Legislative Consultants Inc.	219,546	166,298	32%
19	Kheder Davis & Associates Inc.	212,204	309,784	-31%
20	Knight Counsulting	199,755	253,558	-21%
21	Aramark	195,000	166,250	17%
22	Capitol Advocacy Services Group (CASG)	180,000	137,116	31%
23	MI Bell Telephone Co.	179,566	149,741	20%
24	Ford Motor Company	175,667	170,280	3%
25	Michigan Credit Union League	174,521	178,565	-2%
26	AFT Michigan	170,328	183,344	-7%
27	Multistate Associates Inc.	169,030	173,904	-3%
28	Hemlock Semiconductor Corporation	167,911	32,946	410%
29	Insurance Institute of Michigan	162,118	164,850	-2%
30	MPM Enterprises	161,460	173,422	-7%
31	MI Assn. of Health Plans (MAHP)	160,045	138,813	15%
32	MI State Chamber of Commerce	153,721	60,902	152%
33	Filer City Real Estate Development Corporation	150,000	50,000	200%
34	Honigman Miller Schwartz and Cohn LLP	148,777	22,946	548%
35	Clark Hill PLC	146,159	110,801	32%
36	MI State University	144,168	115,156	25%
37	Wayne State University	143,298	155,458	-8%
38	MGM Grand Detroit LLC	139,325	124,947	12%
39	MI Assn. of Home Builders	137,688	140,259	-2%
40	Assn. of Independent Colleges & Universities of MI	132,360	134,552	-2%
41	Red Stamp Inc.	128,789	40,000	222%
42	MI Regional Council of Carpenters	127,175	126,496	1%
43	Scofes & Associates Consulting Inc.	126,777	194,223	-35%
44	University of MI Bd of Regents	125,267	112,765	11%
45	Pfizer Inc.	121,140	112,183	8%
46	General Motors Corporation	121,057	115,797	5%
46	Bodman LLP	120,000	120,000	0%
46	Flint Hills Resources LLC	120,000	120,863	-1%
49	Michigan Farm Bureau	119,372	139,834	-15%
50	Prosecuting Attorneys Assn. of Michigan	119,105	106,771	12%
51	St. John Health System	119,000	192,400	-38%

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52	Jackson National Life Insurance Company	116,747	112,444	4%
53	Detroit Medical Center	115,644	107,467	8%
54	MI Retailers Assn.	112,401	122,084	-8%
55	MI Dental Assn.	109,224	108,824	0%
56	Detroit Regional Chamber	107,487	107,917	0%
57	Dykema Gossett PLLC	106,608	86,217	24%
58	MI Economic Development Corporation	106,100	51,382	106%
59	MI Beer & Wine Wholesalers Assoc.	103,125	65,714	57%
60	Central Michigan University	101,454	99,718	2%
61	Natl Electrical Contractors Assn. MI Chapter	100,000	100,000	0%
62	MI Cable Telecommunications Assoc.	98,097	93,420	5%
63	Daniel Consulting	96,250	48,050	100%
64	Eastern Michigan University	95,541	120,951	-21%
65	Norfolk Southern Corporation	95,336	322	29546%
66	Oakland Intermediate School District	94,731	52,670	80%
67	William Beaumont Hospital	94,452	87,882	7%
68	Apple Inc.	93,500	80,105	17%
69	Dept. of Treasury	92,532	90,620	2%
70	University Physician Group	91,101	8,085	1027%
71	HSBC Group Corp.	90,489	95,069	-5%
72	City of Detroit	87,880	115,346	-24%
73	Michigan AFSCME Council 25	87,168	83,435	4%
74	David S. Haynes LLC	85,352	86,152	-1%
75	Lorillard Tobacco Co.	83,200	80,000	4%
76	MI Townships Assn.	82,816	75,961	9%
77	Covanta Energy Group, Inc.	81,000	61,000	33%
78	Johnson & Johnson	80,478	64,400	25%
79	Oakland University	78,705	88,544	-11%
80	Semco Energy Inc.	78,360	44,696	75%
81	Trinity Health	78,298	49,131	59%
82	International Union UAW (United Auto Workers)	77,681	71,547	9%
83	MI Environmental Council	76,059	33,715	126%
84	Capitol Services Inc.	75,727	84,005	-10%
85	MI Municipal League	75,335	67,057	12%
86	MI Licensed Beverage Assn.	75,230	86,846	-13%
87	Taubman Company	75,226	63,671	18%
88	American Cancer Society Great Lakes Division	74,615	37,280	100%
89	Accenture LLP	74,544	57,857	29%
90	Dow Corning Corporation	74,532	42,456	76%
91	MI Assisted Living Assn.	73,950	70,400	5%
92	Dept. of Education	73,255	49,213	49%
93	MI Distributors & Vendors Assoc., Inc.	72,152	58,598	23%
94	Entergy Nuclear Energy	72,000	8,178	780%
95	Accident Fund Insurance Company of America	71,404	49,275	45%
96	MI State AFL-CIO	71,113	79,741	-11%
97	Assn. of Businesses Advocating Tariff Equity (ABATE)	71,084	80,500	-12%
98	MI Osteopathic Assoc.	70,948	56,474	26%
99	J. D. Gougeon & Associates Inc.	70,875	35,900	97%
100	Dept. of Environmental Quality State of Michigan	70,634	63,132	12%
101	Corbin Consulting LLC	69,644	68,936	1%
102	MI Municipal Electric Assn.	69,165	65,799	5%
103	ITC Holdings Corp.	68,697	63,881	8%
104	Benecke, Mary Lou	68,565	66	103912%
105	Sanofi Aventis Group	68,019	52,545	29%

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106	Larsen & Associates Inc.	68,000	73,000	-7%
107	Public Consulting Group	67,500	12,500	440%
108	Wolverine Power Supply Cooperative Inc.	67,097	54,136	24%
109	Eli Lilly & Co.	66,331	60,702	9%
110	MI Funeral Directors Assn.	65,041	52,735	23%
111	Environmental Policy Consultants	65,000	69,500	-6%
111	LGI-Consulting LLC	65,000	n/a	n/a
113	Michigan Sustainable Energy Coalition	64,120	61,353	5%
114	Executive Office of the Governor	63,672	63,617	0%
115	Service Employees International Union	61,998	58,000	7%
116	Altria Client Services Inc & Its Affiliates	61,435	76,994	-20%
117	American Civil Liberties Union of MI	60,837	56,783	7%
118	Citigroup Management Corp.	60,525	55,730	9%
119	Wayne County	60,000	60,000	0%
119	MLBA Mutual Insurance Company	60,000	35,496	69%
121	County Road Assn. of Michigan	59,996	46,068	30%
122	Hoffman Legislative Consultants LLC	59,178	36,525	62%
123	Chrysler LLC	59,135	69,944	-15%
124	Verizon	58,565	68,424	-14%
125	Dept. of State Police	58,356	57,492	2%
126	Indiana Michigan Power	58,300	68,271	-15%
127	State Farm Insurance Companies	57,652	52,630	10%
128	Medco Health Solutions Inc.	57,159	379	14976%
129	Kindsvatter & Associates Inc.	56,528	101,274	-44%
130	George M. Carr PC	55,139	57,758	-5%
131	Diamond Game	55,000	30,000	83%
132	Grand Valley State University	54,998	54,998	0%
133	Venuto & Assoc.	54,889	50,581	9%
134	Planned Parenthood of East Central MI	52,363	45,369	15%
135	Detroit Legal News	52,168	32,240	62%
136	MI Pharmacists Association	51,828	32,800	58%
137	Contractors Legislative Services	51,637	52,639	-2%
138	Michigan Nurses Association	50,700	30,588	66%
139	Coalition for a Fair and Competitive Insurance Market	50,408	n/a	n/a
140	MI State Bldg & Const. Trades Council	50,000	50,000	0%
140	UST Public Affairs Inc.	50,000	50,000	0%
140	McCurdy Wotila & Porteous PC	50,000	62,700	-20%
143	Auto Dealers of Michigan LLC	49,180	70,303	-30%
144	Henry Ford Health System	49,025	86,188	-43%
145	Meijer Inc.	48,989	34,998	40%
146	MI Grocers Association	48,881	31,132	57%
147	Comerica Incorporated	48,646	54,400	-11%
148	Health Care Assoc. of Michigan	48,599	49,246	-1%
149	MI Humane Society	48,000	39,379	22%
149	MI Brain Injury Providers Council	48,000	48,000	0%
149	Compuware Corporation	48,000	48,000	0%
152	Anheuser-Busch Companies Inc.	47,250	47,250	0%
153	MI Propane Gas Assn.	46,352	47,546	-3%
154	MI Manufactured Housing RV & Camp. Assn. PAC	45,942	45,972	0%
155	Life Insurance Assn. of MI	45,414	41,708	9%
156	Varnum Riddering Schmidt & Howlett LLP	45,401	19,056	138%
157	Farhat Group Inc.	45,041	50,969	-12%
158	Little Traverse Bay Band of Odawa Indians	45,000	45,000	0%
159	Detroit Public Library	44,939	25,040	79%

Rank	Lobbyist Name or Organization	2008	2007	Change
160	Midwest Strategy Group of Michigan LLC	44,765	138,013	-68%
161	IBM Corporation	44,582	10,800	313%
162	BP America Inc	42,446	n/a	n/a
163	Edison Institute	42,000	42,808	-2%
163	Genesee County Land Bank Authority	42,000	28,000	50%
165	MI Assoc. of CPAs	41,486	37,618	10%
166	Western MI University	41,452	57,216	-28%
167	MI Aggregates Assn.	41,324	51,697	-20%
168	MI Bankers Assoc.	40,630	45,346	-10%
169	MI Petroleum Assn.	40,505	40,447	0%
170	Macomb Community College	40,126	17,604	128%
171	Amgen	40,096	39,339	2%
172	Toyota Motor Sales U S A	40,008	40,008	0%
173	HCP Land	40,000	12,500	220%
174	American Health Source Inc.	39,764	n/a	n/a
175	Detroit Auto Dealers Assn.	39,090	49,152	-20%
176	MI Electric Cooperative Assn.	38,582	38,270	1%
177	Warner Norcross & Judd LLP	38,112	10,559	261%
178	Franklin Public Affairs LLC	38,015	23,000	65%
179	McAlvey Merchant & Associates	37,863	47,711	-21%
180	Manny Lentine Inc.	37,858	35,208	8%
181	MI Financial Services Assoc.	37,800	37,800	0%
182	White Chapel Memorial Association	37,500	30,000	25%
182	Chesterfield Town Center LLC	37,500	n/a	n/a
184	MI Racing Assn.	37,463	44,270	-15%
185	MI Assn. of Realtors	37,409	13,935	168%
186	Auto Club Insurance Assoc.	37,292	35,073	6%
187	Building Owners & Managers Assn. of Metropolitan Detroit	36,188	36,000	1%
188	Oakland County Road Commission	36,000	36,000	0%
188	Health Agents for Choice	36,000	33,000	9%
188	Oakland Community College Foundation	36,000	28,800	25%
188	Cottonwood Financial Ltd.	36,000	33,000	9%
188	Lac Vieux Desert Band of Lake Superior Chippewa Indians	36,000	49,500	-27%
188	Total Health Care Inc.	36,000	36,000	0%
188	Conventry First LLC	36,000	54,000	-33%
188	Dean Transportation Inc.	36,000	15,000	140%
188	Ameresco Inc.	36,000	19,200	88%
197	Citizens for Fire Safety Institute	35,703	n/a	n/a
198	Kroger Co.	34,999	35,000	0%
199	Automobile Club of America	34,982	35,073	0%
200	Cigar Assn. of America Inc.	34,800	34,800	0%
	<b>Total</b>	<b>21,918,729</b>	<b>18,967,381</b>	<b>16%</b>
	<b>All lobbyists</b>	<b>34,075,809</b>	<b>32,212,332</b>	<b>6%</b>
	n/a = was not registered in 2008			