

## Top 200 Lobbyists: January Through July 2016

RANK	NAME OF LOBBYIST	AMOUNT SPENT FROM JANUARY THROUGH JULY 2016	AMOUNT SPENT FROM JANUARY THROUGH JULY 2015
1	GOVERNMENTAL CONSULTANT SERVICES INC	\$931,495	\$947,832
2	JAMES H KAROUB ASSOCIATES	\$875,541	\$743,014
3	KELLEY CAWTHORNE	\$528,420	\$540,293
4	MIDWEST STRATEGY GROUP OF MICHIGAN	\$438,059	\$309,141
5	RWC ADVOCACY	\$356,402	\$389,789
6	MUCHMORE HARRINGTON SMALLEY AND ASSOCIATES	\$332,091	\$301,908
7	MICHIGAN HEALTH AND HOSPITAL ASSOCIATION	\$318,239	\$327,109
8	KANDLER REED KHOURY AND MUCHMORE	\$299,336	\$238,675
9	PUBLIC AFFAIRS ASSOCIATES	\$288,647	\$325,106
10	MICHIGAN LEGISLATIVE CONSULTANTS INC	\$249,050	\$185,579
11	CAPITOL STRATEGIES GROUP INC	\$222,899	\$180,675
12	NATIONWIDE MUTUAL INSURANCE COMPANY	\$221,993	\$0
13	NATIONAL FEDERATION OF INDEPENDENT BUSINESS	\$206,338	\$202,036
14	AMERICAN CANCER SOCIETY CANCER ACTION NETWORK	\$195,278	\$78,221
15	ACUITAS LLC	\$183,897	\$190,730
16	DTE ENERGY COMPANY	\$182,234	\$188,676
17	MICHIGAN EDUCATION ASSOCIATION	\$178,584	\$156,569
18	BLUE CROSS AND BLUE SHIELD OF MICHIGAN	\$177,380	\$175,927
19	MICHIGAN CREDIT UNION LEAGUE	\$176,981	\$211,587
20	CAPITOL RELATIONS LLC	\$153,500	\$85,750
21	MGS CONSULTANTS	\$146,400	\$174,700
22	MICHIGAN ASSOCIATION OF HEALTH PLANS	\$144,743	\$132,204
23	KHEDER DAVIS AND ASSOCIATES INC	\$136,693	\$194,324
24	DYKEMA GOSSETT PLLC	\$130,010	\$109,283
25	SCOFES AND ASSOCIATES CONSULTING INC	\$124,810	\$121,898
26	AT&T MICHIGAN	\$115,795	\$117,643

RANK	NAME OF LOBBYIST	AMOUNT SPENT FROM JANUARY THROUGH JULY 2016	AMOUNT SPENT FROM JANUARY THROUGH JULY 2015
27	AMERICAN CIVIL LIBERTIES UNION	\$113,240	\$65,683
28	CAPITOL AFFAIRS INC	\$110,672	\$82,350
29	CONSUMERS ENERGY	\$110,260	\$137,789
30	MGM GRAND DETROIT LLC	\$105,984	\$87,793
31	KINDSVATTER AND ASSOCIATES INC	\$105,657	\$99,861
32	KNIGHT CONSULTING	\$99,442	\$97,867
33	FORD MOTOR COMPANY	\$91,705	\$86,118
34	MICHIGAN DENTAL ASSOCIATION	\$85,193	\$64,228
35	DODAK JOHNSON AND ASSOCIATES	\$83,586	\$136,103
36	UNIVERSITY OF MICHIGAN BOARD OF REGENTS (U OF M)	\$75,753	\$74,263
37	MICHIGAN STATE AFL-CIO	\$75,467	\$49,467
38	COUNTY ROAD ASSOCIATION OF MICHIGAN	\$73,600	\$63,884
39	MICHIGAN MUNICIPAL LEAGUE	\$70,504	\$48,619
40	JUSTICE CONSENSUS ACTION NETWORK (US JUSTICE ACTION NETWORK)	\$70,000	\$7,500
41	MERIDIAN RX LLC	\$70,000	\$6,000
42	NOKIA CORPORATION	\$70,000	\$35,000
43	MICHIGAN STATE UNIVERSITY	\$69,742	\$67,812
44	MICHIGAN RESPONSIBILITY COUNCIL	\$66,000	\$0
45	ST JOHN PROVIDENCE HEALTH SYSTEM	\$65,928	\$66,827
46	MICHIGAN RETAILERS ASSOCIATION	\$65,740	\$79,625
47	INSURANCE INSTITUTE OF MICHIGAN	\$63,770	\$70,534
48	PHILIP ALAN CONSULTING	\$60,321	N/A
49	WAYNE COUNTY	\$58,897	\$70,875
50	AARP	\$57,172	\$41,496
51	JACKSON NATIONAL LIFE INSURANCE	\$56,602	\$55,012
52	GENESYS TELECOMMUNICATIONS LABORATORIES	\$56,000	\$87,000
53	MICHIGAN ASSISTED LIVING ASSOCIATION	\$55,855	\$55,300

RANK	NAME OF LOBBYIST	AMOUNT SPENT FROM JANUARY THROUGH JULY 2016	AMOUNT SPENT FROM JANUARY THROUGH JULY 2015
54	MICHIGAN COUNCIL FOR MATERNAL AND CHILD HEALTH	\$55,733	\$56,364
55	MICHIGAN AFSCME COUNCIL 25	\$55,702	\$58,138
56	MULTISTATE ASSOCIATES INC	\$55,449	\$68,488
57	LILLY USA	\$55,216	\$51,033
58	ALTRIA CLIENT SERVICES	\$54,332	\$70,866
59	MICHIGAN LICENSED BEVERAGE ASSOCIATION	\$52,809	\$44,590
60	ACCAVITTI CONSULTING GROUP LLC	\$52,500	\$52,500
61	ENTERGY NUCLEAR ENERGY	\$52,500	\$52,500
62	OAKLAND UNIVERSITY	\$52,163	\$28,136
63	WARNER NORCROSS AND JUDD	\$52,072	\$69,970
64	AMAYA SERVICES LIMITED	\$51,470	\$35,000
65	MICHIGAN FARM BUREAU	\$50,355	\$53,103
66	NATIONAL ELECTRICAL CONTRACTORS ASSOCIATION MICHIGAN CHAPTER	\$50,000	\$0
67	ASSOCIATED BUILDERS AND CONTRACTORS OF MICHIGAN	\$49,832	\$50,729
68	LITTLE RIVER BAND OF OTTAWA INDIANS	\$49,000	\$49,000
69	MEIJER INC	\$48,749	\$36,574
70	ATC MANAGEMENT INC	\$48,000	\$44,500
71	EXECUTIVE OFFICE OF THE GOVERNOR	\$48,000	\$48,000
72	CASG	\$47,110	\$61,650
73	AMERICAN FEDERATION OF TEACHERS MICHIGAN	\$46,446	\$50,172
74	CSX TRANSPORTATION	\$46,000	\$45,000
75	VENUTO AND ASSOCIATES	\$45,389	\$36,156
76	MICHIGAN CABLE TELECOMMUNICATIONS ASSOCIATION	\$45,140	\$46,179
77	GREEKTOWN CASINO-HOTEL	\$44,940	\$44,940
78	MCKINNEY AND ASSOCIATES	\$44,350	\$33,450
79	GENERAL MOTORS LLC	\$44,056	\$71,387
80	AETNA INC	\$43,760	\$40,658

RANK	NAME OF LOBBYIST	AMOUNT SPENT FROM JANUARY THROUGH JULY 2016	AMOUNT SPENT FROM JANUARY THROUGH JULY 2015
81	MICHIGAN DISTRIBUTORS AND VENDORS ASSOCIATION	\$43,558	\$43,343
82	MIDLAND COGENERATION VENTURE LIMITED PARTNERSHIP	\$43,405	\$32,330
83	CLARK HILL PLC	\$42,150	\$55,864
84	CEN TRA	\$42,000	\$42,000
85	BUSINESS LEADERS FOR MICHIGAN	\$41,440	\$23,308
86	STATE FARM INSURANCE COMPANIES	\$40,862	\$39,270
87	JOHNSON AND JOHNSON	\$40,694	\$31,294
88	AMGEN	\$40,493	\$62,336
89	INDIANA MICHIGAN POWER	\$40,191	\$52,270
90	QUADRANT CONSULTING GROUP	\$40,166	N/A
91	MICHIGAN CANNABIS DEVELOPMENT ASSOCIATION	\$40,000	\$18,364
92	PFIZER INC	\$39,942	\$67,750
93	3M COMPANY	\$39,025	\$30,800
94	THE PEW CHARITABLE TRUSTS	\$38,597	\$5,600
95	KELLOGG COMPANY	\$38,435	\$28,500
96	MICHIGAN CHAMBER OF COMMERCE	\$38,322	\$64,000
97	OPERATING ENGINEERS 324	\$38,220	\$35,721
98	HEALTH CARE ASSOCIATION OF MICHIGAN	\$37,878	\$35,730
99	GOLDMAN SACHS AND CO	\$37,657	\$10,877
100	MICHIGAN BEER AND WINE WHOLESALERS ASSOCIATION	\$37,627	\$53,801
101	LA INSURANCE FRANCHISING	\$36,750	\$39,200
102	COMCAST	\$36,622	\$33,676
103	ORRICK HERRINGTON AND SUTCLIFFE LLP	\$36,553	\$0
104	MICHIGAN GROCERS ASSOCIATION	\$36,367	\$41,642
105	THE DETROIT MEDICAL CENTER	\$36,355	\$34,295
106	FEDEX CORPORATION	\$36,319	\$36,507
107	MASTERCARD WORLDWIDE	\$36,077	\$34,091

RANK	NAME OF LOBBYIST	AMOUNT SPENT FROM JANUARY THROUGH JULY 2016	AMOUNT SPENT FROM JANUARY THROUGH JULY 2015
108	VERTEX PHARMACEUTICALS INCORPORATED	\$36,000	\$13,153
109	GRAND VALLEY STATE UNIVERSITY	\$35,932	\$35,932
110	FIRST ENERGY SERVICE COMPANY	\$35,700	\$24,000
111	ASSOCIATION OF INDEPENDENT COLLEGES AND UNIVERSITIES OF MICHIGAN	\$35,687	\$32,063
112	BEAUMONT HEALTH	\$35,602	\$39,609
113	GRAND RAPIDS AREA CHAMBER OF COMMERCE	\$35,104	\$38,968
114	WAYNE COUNTY REGIONAL EDUCATIONAL SERVICE AGENCY (WAYNE RESA)	\$35,093	\$2,026
115	EXPERIAN INFORMATION SOLUTIONS INC	\$35,000	\$35,054
116	FILER CITY REAL ESTATE DEVELOPMENT CORPORATION	\$35,000	\$35,000
117	NETAPP	\$35,000	\$35,000
118	T MOBILE USA INC	\$35,000	\$35,050
119	ACCENTURE LLP	\$34,448	\$34,350
120	TESLA MOTORS	\$34,390	\$39,717
121	EVERYTOWN FOR GUN SAFETY ACTION FUND	\$34,354	N/A
122	AUTO DEALERS OF MICHIGAN	\$34,169	\$30,951
123	MICHIGAN EDUCATION SPECIAL SERVICES ASSOCIATION (MESSA)	\$34,117	\$33,126
124	MARQUETTE COUNTY	\$33,754	\$21,366
125	SANOFI US	\$33,228	\$28,756
126	MICHIGAN HYDROCULTURE ASSOCIATION	\$33,160	\$12,250
127	MUNSON MEDICAL CENTER	\$32,808	\$28,950
128	CORIZON HEALTH INC	\$32,160	\$27,600
129	INTERNATIONAL UNION UAW (UNITED AUTO WORKERS)	\$32,132	\$34,642
130	ACCIDENT FUND INSURANCE COMPANY OF AMERICA	\$32,086	\$32,198
131	CHOICE PLUS LLC	\$31,638	N/A
132	BRISTOL MYERS SQUIBB COMPANY	\$31,538	\$28,072
133	MERCK SHARP AND DOHME CORP	\$31,439	\$13,967

RANK	NAME OF LOBBYIST	AMOUNT SPENT FROM JANUARY THROUGH JULY 2016	AMOUNT SPENT FROM JANUARY THROUGH JULY 2015
134	TOTAL HEALTH CARE INC	\$31,205	\$40,207
135	ANHEUSER BUSCH COMPANIES INC	\$31,062	\$31,062
136	TRINITY HEALTH	\$30,252	\$65,171
137	MPM ENTERPRISES	\$30,108	\$30,108
138	EDELSON PC	\$30,000	N/A
139	THE GRANT CONSULTING GROUP LLC	\$30,000	\$30,016
140	MARATHON PETROLEUM CORPORATION INCLUDING SUBSIDIARIES AND AFFILIATES	\$29,826	\$44,062
141	MICHIGAN PETROLEUM ASSOCIATION	\$29,435	\$27,860
142	POLARIS INDUSTRIES INC	\$29,188	N/A
143	APPLE INC	\$29,050	\$48,035
144	CVS HEALTH	\$28,906	\$29,444
145	EXCELLENT SCHOOLS DETROIT	\$28,803	N/A
146	EXACTA SYSTEMS	\$28,435	\$18,961
147	TOYOTA MOTOR NORTH AMERICA INC	\$28,205	\$29,200
148	MICHIGAN ASSOCIATION OF CERTIFIED PUBLIC ACCOUNTANTS	\$28,106	\$30,165
149	CGI TECHNOLOGIES AND SOLUTIONS	\$28,060	\$26,706
150	ALPENA REGIONAL MEDICAL CENTER	\$28,000	N/A
151	ARAB AMERICAN AND CHALDEAN COUNCIL	\$28,000	\$29,452
152	KROGER CO	\$28,000	\$28,000
153	MICHIGAN HUMANE SOCIETY	\$28,000	\$28,000
154	RONCELLI INC	\$28,000	\$28,000
155	PROSECUTING ATTORNEYS ASSOCIATION OF MICHIGAN	\$27,877	\$27,741
156	SPECTRUM HEALTH SYSTEM	\$27,680	\$34,598
157	MICHIGAN PHARMACISTS ASSOCIATION	\$27,564	\$27,797
158	DETROIT AUTO DEALERS ASSOCIATION	\$27,219	\$25,936
159	AMERICAS HEALTH INSURANCE PLANS	\$26,974	\$25,316
160	SAS INSTITUTE	\$26,953	\$45,632
161	ASSISTED LIVING BUSINESS CONSULTANTS	\$26,950	\$26,675

RANK	NAME OF LOBBYIST	AMOUNT SPENT FROM JANUARY THROUGH JULY 2016	AMOUNT SPENT FROM JANUARY THROUGH JULY 2015
162	NEW COVERT GENERATING COMPANY	\$26,914	\$25,997
163	MICHIGAN PUBLIC TRANSIT ASSOCIATION	\$26,831	\$25,566
164	UNIVERSITY PHYSICIAN GROUP	\$26,719	\$15,469
165	CITY OF DETROIT	\$26,706	\$28,537
166	DEPARTMENT OF LICENSING AND REGULATORY AFFAIRS (LARA)	\$26,595	\$22,338
167	WAYNE STATE UNIVERSITY	\$26,540	\$25,795
168	MICHIGAN VIRTUAL UNIVERSITY	\$25,956	\$25,200
169	MICHIGAN FUNERAL DIRECTORS ASSOCIATION	\$25,816	\$38,790
170	DEPARTMENT OF ENVIRONMENTAL QUALITY (DEQ)	\$25,547	\$27,010
171	EDGENUITY	\$25,200	\$21,000
172	MOLINA HEALTHCARE OF MICHIGAN	\$25,195	\$22,669
173	MICHIGAN BUILDING AND CONSTRUCTION TRADES COUNCIL	\$25,000	\$25,000
174	MICHIGAN BANKERS ASSOCIATION	\$24,732	\$55,973
175	MICHIGAN NURSES ASSOCIATION	\$24,595	\$12,186
176	GREAT LAKES TIMBER PROFESSIONAL ASSOCIATION	\$24,500	\$21,500
177	HUMANA INC	\$24,500	\$24,500
178	MICHIGAN PODIATRIC MEDICAL ASSOCIATION	\$24,370	\$24,231
179	DRAFTKINGS INC	\$24,300	N/A
180	HENRY FORD HEALTH SYSTEM	\$24,111	\$25,976
181	ONE CALL CARE MANAGEMENT	\$24,010	\$22,400
182	WESTERN MICHIGAN UNIVERSITY	\$23,973	\$24,662
183	UNITED HEALTHCARE SERVICES INC	\$23,940	\$24,020
184	INSURANCE AUTO AUCTIONS INC	\$23,860	\$22,507
185	MICHIGAN MANUFACTURING TECHNOLOGY CENTER	\$23,800	\$9,600
186	ITC HOLDINGS CORP	\$23,679	\$29,768
187	DELTA DENTAL PLAN OF MICHIGAN INC	\$23,524	\$25,341
188	SOLARCITY	\$23,498	\$5,000

RANK	NAME OF LOBBYIST	AMOUNT SPENT FROM JANUARY THROUGH JULY 2016	AMOUNT SPENT FROM JANUARY THROUGH JULY 2015
189	MICHIGAN FARM BUREAU	\$23,307	\$53,103
190	FANDUEL INC	\$23,300	N/A
191	THE DOW CHEMICAL COMPANY	\$23,223	\$27,032
192	WAL MART STORES INC	\$23,039	\$22,153
193	AK STEEL	\$23,000	\$23,100
194	DEPARTMENT OF EDUCATION (MDE)	\$22,963	\$95,412
195	CIGAR ASSOCIATION OF AMERICA INC	\$22,925	\$49,125
196	AMERICAN RED CROSS	\$22,750	\$22,750
197	THE FREDERICK GROUP INC	\$22,650	\$20,640
198	CONNECTIONS EDUCATION	\$22,618	\$22,892
199	OAKLAND COMMUNITY COLLEGE	\$22,483	\$10,272
200	ALLEGIANCE HEALTH	\$22,400	\$22,400
	Top 200 Lobbyists	\$14,434,148	\$13,885,527
	All Registered Lobbyists That Reported	\$21,750,975	\$21,047,625