

Top 200 Lobbyists For 2016: Michigan Campaign Finance Network



| RANK | NAME OF LOBBYIST | REPORTED SPENDING IN 2016 | REPORTED SPENDING IN 2015 |
|------|--|---------------------------|---------------------------|
| 1 | JAMES H KAROUB ASSOCIATES | \$2,020,788.88 | \$1,743,751.00 |
| 2 | GOVERNMENTAL CONSULTANT SERVICES INC (GCSI) | \$1,625,570.30 | \$1,670,375.31 |
| 3 | KELLEY CAWTHORNE | \$1,255,157.46 | \$1,467,150.63 |
| 4 | MIDWEST STRATEGY GROUP OF MICHIGAN | \$819,001.01 | \$534,060.56 |
| 5 | RWC ADVOCACY | \$598,021.88 | \$618,564.09 |
| 6 | MUCHMORE HARRINGTON SMALLEY AND ASSOCIATES | \$586,805.77 | \$570,655.35 |
| 7 | MICHIGAN HEALTH AND HOSPITAL ASSOCIATION | \$538,365.25 | \$558,353.89 |
| 8 | KANDLER REED KHOURY AND MUCHMORE | \$501,492.65 | \$448,097.05 |
| 9 | MICHIGAN LEGISLATIVE CONSULTANTS INC. | \$496,545.45 | \$391,581.20 |
| 10 | PUBLIC AFFAIRS ASSOCIATES (PAA) | \$493,514.95 | \$530,020.29 |
| 11 | CAPITOL STRATEGIES GROUP INC | \$402,374.40 | \$342,020.23 |
| 12 | ACUITAS | \$367,096.53 | \$372,030.00 |
| 13 | DTE ENERGY COMPANY | \$365,930.29 | \$361,242.06 |
| 14 | NATIONAL FEDERATION OF INDEPENDENT BUSINESS | \$365,835.00 | \$354,593.00 |
| 15 | MICHIGAN EDUCATION ASSOCIATION (MEA) | \$306,335.33 | \$258,670.66 |
| 16 | BLUE CROSS AND BLUE SHIELD OF MICHIGAN | \$306,019.96 | \$301,789.51 |
| 17 | MICHIGAN CREDIT UNION LEAGUE | \$292,137.01 | \$396,698.74 |
| 18 | AMERICAN CANCER SOCIETY CANCER ACTION NETWORK | \$290,575.62 | \$151,186.78 |
| 19 | MGS CONSULTANTS | \$277,832.00 | \$329,565.00 |
| 20 | KHEDER DAVIS AND ASSOCIATES INC | \$258,924.80 | \$309,976.28 |
| 21 | MICHIGAN ASSOCIATION OF HEALTH PLANS (MAHP) | \$253,278.69 | \$192,032.14 |
| 22 | CAPITOL RELATIONS LLC | \$243,500.00 | \$153,000.00 |
| 23 | DYKEMA GOSSETT PLLC | \$233,938.69 | \$190,001.32 |
| 24 | CONSUMERS ENERGY CO | \$230,820.04 | \$311,117.53 |
| 25 | NATIONWIDE MUTUAL INSURANCE COMPANY | \$223,928.00 | \$0.00 |
| 26 | SCOFES AND ASSOCIATES CONSULTING INC | \$212,879.61 | \$219,935.74 |
| 27 | MICHIGAN BELL TELEPHONE (AT&T) | \$211,501.09 | \$216,002.58 |
| 28 | KINDSVATTER AND ASSOCIATES INC | \$192,914.60 | \$205,118.53 |
| 29 | MGM GRAND DETROIT | \$190,968.00 | \$147,494.00 |
| 30 | CAPITOL AFFAIRS INC | \$178,456.00 | \$152,554.16 |
| 31 | AMERICANS FOR PROSPERITY | \$166,977.93 | \$2,214.72 |
| 32 | CAPITOL SERVICES INC | \$161,289.67 | \$109,770.86 |
| 33 | FORD MOTOR COMPANY | \$159,086.55 | \$149,476.76 |
| 34 | MICHIGAN DENTAL ASSOCIATION | \$153,461.78 | \$110,607.22 |
| 35 | DODAK JOHNSON AND ASSOCIATES | \$151,893.65 | \$227,427.61 |
| 36 | KNIGHT COUNSULTING | \$145,194.87 | \$144,469.86 |
| 37 | AMERICAN CIVIL LIBERTIES UNION (ACLU) | \$134,909.16 | \$126,839.37 |
| 38 | CLARK HILL PLC | \$130,702.24 | \$121,758.00 |
| 39 | UNIVERSITY OF MICHIGAN BOARD OF REGENTS | \$130,299.93 | \$135,263.71 |
| 40 | MICHIGAN STATE UNIVERSITY | \$128,433.94 | \$128,851.68 |
| 41 | ALTRIA CLIENT SERVICES LLC | \$126,254.08 | \$108,949.37 |
| 42 | MICHIGAN RETAILERS ASSOCIATION | \$124,155.88 | \$142,202.95 |
| 43 | MICHIGAN MUNICIPAL LEAGUE | \$121,267.14 | \$99,674.31 |
| 44 | COUNTY ROAD ASSOCIATION OF MICHIGAN - L000029 | \$120,425.15 | \$112,172.42 |
| 45 | JUSTICE CONSENSUS ACTION NETWORK (US JUSTICE ACTION NETWORK) | \$120,000.00 | \$10,099.51 |
| 46 | MERIDIAN RX | \$120,000.00 | \$12,000.00 |
| 47 | NOKIA CORPORATION | \$120,000.00 | \$75,000.00 |
| 48 | WAYNE COUNTY | \$113,020.00 | \$123,599.00 |
| 49 | MICHIGAN STATE AFL CIO | \$110,799.92 | \$82,799.92 |
| 50 | AMAYA SERVICES LIMITED (ASL) | \$109,284.61 | \$70,000.00 |
| 51 | ST JOHN PROVIDENCE HEALTH SYSTEM | \$108,465.45 | \$111,764.40 |
| 52 | INSURANCE INSTITUTE OF MICHIGAN | \$105,423.37 | \$106,858.89 |
| 53 | INTERNATIONAL UNION UAW (UNITED AUTO WORKERS) | \$105,304.92 | \$62,441.57 |
| 54 | LILLY USA | \$104,679.04 | \$91,077.26 |
| 55 | DOW CORNING | \$104,023.63 | \$45,127.70 |
| 56 | CASG | \$103,335.00 | \$116,435.00 |
| 57 | MICHIGAN ASSISTED LIVING ASSOCIATION | \$102,605.00 | \$101,760.00 |
| 58 | GENERAL MOTORS | \$101,240.85 | \$138,587.03 |
| 59 | NATIONAL ELECTRICAL CONTRACTORS ASSOCIATION MICHIGAN CHAPTER | \$100,000.00 | \$50,000.00 |
| 60 | MPM ENTERPRISES | \$99,144.40 | \$58,582.34 |
| 61 | MICHIGAN AFSCME COUNCIL 25 | \$98,705.60 | \$97,914.13 |
| 62 | WARNER NORCROSS AND JUDD | \$98,047.26 | \$114,991.69 |
| 63 | JACKSON NATIONAL LIFE INSURANCE COMPANY | \$97,792.91 | \$95,004.57 |
| 64 | PHILIP ALAN CONSULTING | \$96,823.02 | \$0.00 |
| 65 | EXECUTIVE OFFICE OF THE GOVERNOR | \$96,000.00 | \$96,000.00 |
| 66 | MULTISTATE ASSOCIATES INC | \$95,113.63 | \$121,173.42 |
| 67 | AARP | \$94,429.99 | \$80,403.80 |
| 68 | 3M COMPANY | \$92,400.00 | \$12,600.00 |
| 69 | CSX TRANSPORTATION | \$92,000.00 | \$90,000.00 |
| 70 | GENESYS TELECOMMUNICATIONS LABORATORIES | \$91,000.00 | \$103,000.00 |
| 71 | ENTERGY NUCLEAR ENERGY | \$90,000.00 | \$90,000.00 |
| 72 | MIDLAND COGENERATION VENTURE LIMITED PARTNERSHIP | \$89,789.93 | \$87,527.69 |
| 73 | MICHIGAN COUNCIL FOR MATERNAL AND CHILD HEALTH | \$88,112.62 | \$80,908.00 |
| 74 | MCDA INC (MICHIGAN CANNABIS DEVELOPMENT ASSOCIATION) | \$87,500.00 | \$37,014.00 |
| 75 | MICHIGAN RESPONSIBILITY COUNCIL | \$86,000.00 | \$60,000.00 |
| 76 | THE PEW CHARITABLE TRUSTS | \$85,432.68 | \$31,838.06 |
| 77 | ROCK VENTURES | \$84,951.55 | \$21,571.02 |
| 78 | MCKINNEY AND ASSOCIATES | \$84,850.00 | \$115,250.00 |
| 79 | LITTLE RIVER BAND OF OTTAWA INDIANS | \$84,000.00 | \$84,000.00 |
| 80 | ATC MANAGEMENT INC | \$83,000.00 | \$77,000.00 |
| 81 | MICHIGAN GROCERS ASSOCIATION | \$82,977.00 | \$72,922.53 |
| 82 | ASSOCIATED BUILDERS AND CONTRACTORS OF MICHIGAN | \$81,663.57 | \$79,620.75 |
| 83 | ACCAVITTI CONSULTING GROUP | \$80,000.00 | \$90,000.00 |
| 84 | DEPARTMENT OF TREASURY | \$80,000.00 | \$80,000.00 |
| 85 | INDIANA MICHIGAN POWER | \$78,593.17 | \$87,055.98 |
| 86 | MICHIGAN CABLE TELECOMMUNICATIONS ASSOCIATION | \$78,457.44 | \$80,373.66 |
| 87 | VENUTO AND ASSOCIATES | \$78,437.97 | \$56,304.00 |
| 88 | EXELON GENERATION COMPANY | \$78,000.00 | \$18,336.01 |
| 89 | MICHIGAN FARM BUREAU | \$77,695.00 | \$84,925.00 |
| 90 | GREEKTOWN CASINO-HOTEL | \$77,040.00 | \$77,040.00 |
| 91 | MICHIGAN LICENSED BEVERAGE ASSOCIATION | \$75,308.59 | \$62,589.71 |
| 92 | MEIJER INC | \$75,183.30 | \$72,898.80 |
| 93 | AETNA INC | \$74,645.56 | \$71,793.79 |
| 94 | OPERATING ENGINEERS 324 | \$74,520.00 | \$72,021.00 |
| 95 | CEN TRA | \$72,000.00 | \$72,000.00 |
| 96 | HONIGMAN MILLER SCHWARTZ AND COHN LLP | \$70,734.89 | \$0.00 |
| 97 | MICHIGAN DISTRIBUTORS AND VENDORS ASSOCIATION | \$70,187.50 | \$70,201.77 |
| 98 | COMCAST | \$69,840.31 | \$63,372.67 |
| 99 | KELLOGG COMPANY | \$68,935.00 | \$55,750.00 |
| 100 | STATE FARM INSURANCE COMPANIES | \$68,912.00 | \$67,320.00 |
| 101 | JOHNSON AND JOHNSON | \$68,299.48 | \$56,857.69 |
| 102 | SANOFI US | \$68,237.52 | \$54,391.14 |
| 103 | OAKLAND UNIVERSITY | \$67,502.00 | \$38,629.00 |
| 104 | ORRICK HERRINGTON AND SUTCLIFFE LLP | \$66,553.00 | \$15,843.30 |
| 105 | MICHIGAN CHAMBER OF COMMERCE | \$66,505.97 | \$63,596.20 |
| 106 | VERTEX PHARMACEUTICALS INCORPORATED | \$66,000.00 | \$53,318.45 |
| 107 | QUADRANT CONSULTING GROUP | \$65,451.00 | \$5,000.00 |
| 108 | AMGEN | \$65,037.50 | \$122,652.44 |
| 109 | LA INSURANCE FRANCHISING | \$64,750.00 | \$67,200.00 |
| 110 | THE DETROIT MEDICAL CENTER | \$64,654.91 | \$54,395.00 |
| 111 | HEALTH CARE ASSOCIATION OF MICHIGAN | \$64,381.81 | \$61,283.89 |
| 112 | MICHIGAN BEER AND WINE WHOLESALERS ASSOCIATION | \$64,142.20 | \$81,756.35 |
| 113 | NETAPP | \$64,000.00 | \$60,000.00 |
| 114 | FEDEX CORPORATION | \$63,903.67 | \$63,699.62 |
| 115 | ACCENTURE | \$62,647.64 | \$58,030.76 |
| 116 | THE DOW CHEMICAL COMPANY | \$62,093.32 | \$41,878.59 |
| 117 | GRAND VALLEY STATE UNIVERSITY | \$61,597.75 | \$61,597.80 |
| 118 | ASSOC OF INDEPENDENT COLLEGES AND UNIVERSITIES OF MICHIGAN | \$61,250.00 | \$57,376.00 |
| 119 | FIRSTENERGY SERVICE COMPANY | \$61,200.00 | \$49,500.00 |
| 120 | MASTERCARD WORLDWIDE | \$60,867.44 | \$58,950.30 |
| 121 | GRAND RAPIDS AREA CHAMBER OF COMMERCE | \$60,866.46 | \$59,539.10 |
| 122 | BRISTOL MYERS SQUIBB COMPANY | \$60,481.78 | \$48,668.00 |
| 123 | WAYNE COUNTY REGIONAL EDUCATIONAL SERVICE AGENCY (WAYNE RESA) | \$60,340.01 | \$8,165.18 |
| 124 | EXPERIAN INFORMATION SOLUTIONS INC | \$60,000.00 | \$60,054.38 |
| 125 | FILER CITY REAL ESTATE DEVELOPMENT CORPORATION | \$60,000.00 | \$60,000.00 |
| 126 | THE GRANT CONSULTING GROUP | \$60,000.00 | \$60,015.83 |
| 127 | T MOBILE USA INC | \$60,000.00 | \$60,050.00 |
| 128 | MUNSON MEDICAL CENTER | \$59,345.82 | \$57,561.60 |
| 129 | BUSINESS LEADERS FOR MICHIGAN INC | \$59,340.58 | \$41,655.57 |
| 130 | QUICKEN LOANS | \$59,126.01 | \$27,490.54 |
| 131 | PFIZER INC | \$58,862.00 | \$134,000.00 |
| 132 | AUTO DEALERS OF MICHIGAN | \$58,424.77 | \$54,348.15 |
| 133 | BEAUMONT HEALTH | \$58,366.07 | \$48,860.94 |
| 134 | CORIZON HEALTH INC | \$58,320.00 | \$52,500.00 |
| 135 | TAUBMAN COMPANY | \$57,720.00 | \$19,998.00 |
| 136 | SPECTRUM HEALTH SYSTEM | \$57,090.00 | \$55,357.70 |
| 137 | ACCIDENT FUND INSURANCE COMPANY OF AMERICA | \$56,527.05 | \$56,981.60 |
| 138 | TOTAL HEALTH CARE INC | \$56,468.10 | \$76,383.64 |
| 139 | AFT MICHIGAN | \$56,256.55 | \$65,677.26 |
| 140 | TOYOTA MOTOR NORTH AMERICA INC | \$54,845.55 | \$49,439.98 |
| 141 | ANHEUSER BUSCH COMPANIES INC | \$53,249.00 | \$53,249.00 |
| 142 | CHOICE PLUS | \$53,046.04 | \$12,750.00 |
| 143 | MUNICIPAL EMPLOYEES RETIREMENT SYSTEM OF MICHIGAN | \$51,841.50 | \$25,542.00 |
| 144 | MICHIGAN EDUCATION SPECIAL SERVICES ASSOCIATION (MESSA) | \$51,720.57 | \$51,218.16 |
| 145 | MICHIGAN PETROLEUM ASSOCIATION | \$51,289.05 | \$48,020.00 |
| 146 | POLARIS INDUSTRIES INC | \$50,717.67 | \$0.00 |
| 147 | MICHIGAN ASSOCIATION OF HOME BUILDERS | \$50,300.00 | \$61,200.00 |
| 148 | CITY OF DETROIT | \$50,078.40 | \$49,400.00 |
| 149 | MICHIGAN BUILDING AND CONSTRUCTION TRADES COUNCIL | \$50,000.00 | \$50,000.00 |
| 150 | TRINITY HEALTH | \$49,152.00 | \$113,627.30 |
| 151 | DETROIT AUTO DEALERS ASSOCIATION | \$49,108.22 | \$46,824.00 |
| 152 | SEMCO ENERGY INC | \$48,927.62 | \$49,092.00 |
| 153 | MICHIGAN ASSOCIATION OF CERTIFIED PUBLIC ACCOUNTANTS | \$48,544.66 | \$50,740.44 |
| 154 | MICHIGAN PODIATRIC MEDICAL ASSOCIATION | \$48,538.68 | \$48,230.69 |
| 155 | EVERYTOWN FOR GUN SAFETY ACTION FUND | \$48,426.77 | \$2,361.44 |
| 156 | ARAB AMERICAN AND CHALDEAN COUNCIL | \$48,000.00 | \$43,570.34 |
| 157 | KROGER CO | \$48,000.00 | \$48,000.00 |
| 158 | MICHIGAN HUMANE SOCIETY | \$48,000.00 | \$48,000.00 |
| 159 | RONCELLI INC | \$48,000.00 | \$48,000.00 |
| 160 | HENRY FORD HEALTH SYSTEM | \$47,945.89 | \$46,752.86 |
| 161 | MICALVEY MERCHANT AND ASSOCIATES | \$47,733.49 | \$17,822.62 |
| 162 | MICHIGAN PHARMACISTS ASSOCIATION | \$47,681.04 | \$47,652.00 |
| 163 | CGI TECHNOLOGIES AND SOLUTIONS | \$47,184.90 | \$45,853.57 |
| 164 | WAYNE STATE UNIVERSITY | \$46,827.94 | \$45,359.17 |
| 165 | DRAFTKINGS INC | \$46,258.65 | \$9,000.00 |
| 166 | PTR CONSULTING | \$46,248.00 | \$30,005.00 |
| 167 | SWISHER INTERNATIONAL INC | \$46,248.00 | \$30,005.00 |
| 168 | DEPARTMENT OF LICENSING AND REGULATORY AFFAIRS (LARA) | \$46,207.29 | \$42,304.29 |
| 169 | AMERICAS HEALTH INSURANCE PLANS (AHIP) | \$46,187.46 | \$44,530.17 |
| 170 | SAS INSTITUTE | \$46,078.22 | \$64,782.83 |
| 171 | AK STEEL | \$46,000.00 | \$46,265.00 |
| 172 | CVS HEALTH | \$45,906.25 | \$50,948.04 |
| 173 | THE FREDERICK GROUP INC | \$45,900.00 | \$41,890.00 |
| 174 | MICHIGAN PUBLIC TRANSIT ASSOCIATION | \$45,801.18 | \$44,266.23 |
| 175 | NEW COVERT GENERATING COMPANY | \$45,633.89 | \$45,255.63 |
| 176 | WESTERN MICHIGAN UNIVERSITY | \$45,434.62 | \$46,125.14 |
| 177 | SOLARCITY | \$45,259.43 | \$5,692.31 |
| 178 | FANDELL INC | \$45,258.65 | \$9,000.00 |
| 179 | MARATHON PETROLEUM CORPORATION INCLUDING SUBSIDIARIES AND AFFILIATES | \$45,181.00 | \$59,287.60 |
| 180 | DEPARTMENT OF ENVIRONMENTAL QUALITY (DEQ) | \$44,703.13 | \$43,905.69 |
| 181 | MICHIGAN VIRTUAL UNIVERSITY (MVU) | \$44,663.00 | \$43,524.00 |
| 182 | APPLE INC | \$44,441.00 | \$82,074.85 |
| 183 | WAL MART STORES INC | \$43,734.25 | \$42,089.71 |
| 184 | EDGENUITY | \$43,200.00 | \$37,800.00 |
| 185 | INSURANCE AUTO AUCTIONS INC | \$43,032.79 | \$39,507.88 |
| 186 | FCA US | \$42,967.65 | \$29,028.14 |
| 187 | CENTRAL MICHIGAN UNIVERSITY | \$42,901.92 | \$39,752.44 |
| 188 | ITC HOLDINGS CORP | \$42,867.25 | \$51,369.44 |
| 189 | PROSECUTING ATTORNEYS ASSOCIATION OF MICHIGAN | \$42,035.22 | \$49,733.18 |
| 190 | GREAT LAKES TIMBER PROFESSIONAL ASSOCIATION | \$42,000.00 | \$39,000.00 |
| 191 | HUMANA INC | \$42,000.00 | \$42,000.00 |
| 192 | TESLA MOTORS | \$41,947.24 | \$66,693.94 |
| 193 | UNITED HEALTHCARE SERVICES INC | \$41,192.66 | \$41,177.90 |
| 194 | ONE CALL CARE MANAGEMENT | \$41,010.47 | \$39,400.00 |
| 195 | MARQUETTE COUNTY | \$40,941.44 | \$74,925.65 |
| 196 | MICHIGAN FUNERAL DIRECTORS ASSOCIATION | \$40,846.11 | \$73,347.37 |
| 197 | MICHIGAN MANUFACTURING TECHNOLOGY CENTER | \$40,800.00 | \$26,600.00 |
| 198 | THE ALLIANCE FOR SOLAR CHOICE | \$40,747.87 | \$49,768.59 |
| 199 | MICHIGAN FARM BUREAU | \$40,407.93 | \$35,376.42 |
| 200 | MICHIGAN REGIONAL COUNCIL OF CARPENTERS | \$40,285.84 | \$34,712.41 |
| | SPENDING BY TOP 200 LOBBYISTS | \$26,571,365.72 | \$24,131,285.58 |
| | TOTAL SPENDING BY ALL LOBBYISTS | \$39,991,288.40 | \$38,661,341.09 |
| | (Source: Michigan Secretary of State filings) | | |